



After studying finance at Fresno State in the late 1980's, Sherri Buttler returned to her hometown on California's Central Coast to work as a teller for Bank of Santa Maria. After gaining experience in many facets of the business during her seven years there, she discovered she enjoyed the mortgage and construction aspects the most.

Upon relocating to Arizona in 1995, Sherri made the decision to focus solely on home loans and went to work for a well-known, local mortgage company. After 20 years there, Sherri is now a loan originator with South Pacific Financial Corporation in Tempe.

"I'm a good fit for so many people because they know that I genuinely care about them. I want that long-term relationship with them, I'm not just thinking about the current transaction."

Sherri's upbeat, yet professional demeanor is perfectly suited to her work and, more importantly, her clients. "I love meeting new people," says Sherri. "I also love the challenge of finding just the right loan for all the different needs of my customers. Because of the diversity of this industry, you can't just put everyone into a cookie cutter type loan; you really have to look at all the options to find the one that will work for each individual."

If her repeat business is any indication, Sherri has far exceeded the expectations of her clients, and her honesty and integrity have played a huge roll in her success over the years. "I'm a good fit for so many people because they know that I genuinely care about them. I want that long-term relationship with them, I'm not just thinking about the current transaction," Sherri says. "In fact, I have a lot of past customers who still call me with questions, and I like being the person they turn to for advice. I'm always available for them when they need me."

Although the industry can be stressful at times,



Sherri often reminds herself and those she works with to keep their heads up. "When things get hectic, you can't give up. You have to look at the bigger picture and always know that better days lie ahead."

She shares that advice freely with her colleagues along with the advice she received from her father growing up. "I always loved math ever since I was a kid and I'd get so frustrated with myself when I messed up. My dad would always say, 'why do you think pencils have erasers on them?' I'm often reminded that things don't always go as planned, but we're human and we make mistakes. That's how we learn," Sherri says. "I firmly believe

that in order to have success, you have to have some failures, too."

In addition to planning her upcoming wedding in her spare time, Sherri enjoys spending time with her two sons and fiancé, practicing yoga, and traveling as often as she can. She is excited about what the future holds, both personally and professionally, yet remains grateful for all she's learned along the way. "I've been really blessed throughout my career. Everything fell perfectly into place at all the right times and I'm so thankful for all the guidance I received from people I've worked with over the years," says Sherri. "I have no regrets. There's not a thing I would have done differently."

Sherri Buttler

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