



other agents, so I oftentimes know about properties before they even come on the market. This gives the advantage to my clients, who can potentially buy the home without being in competition with anyone else.”

A stickler for staying up-to-date with current market trends and always conducting his business in an ethical manner, Jeff states, “Trust and integrity are crucial in the real estate business. If you say you’re going to do something, then you’d better do it. And always do your homework and know your product because you wouldn’t want to ill-advise someone who is making one of the biggest purchases of their life.”

Jeff firmly believes in continuing education, not only for himself, but also for his team. “I’m always trying to stay in the forefront of the learning curve, and I encourage all real estate agents to give back to our industry by teaching or mentoring others,” Jeff says. “Real estate is always evolving — it wasn’t the same last year and it won’t be the same next year, so it’s important to stay on top of the changes to better serve your clients.”

After being diagnosed with an incurable disease early in 2001, Jeff overcame the illness through a miraculous healing and returned to work later that year with an even greater determination and passion for the industry he loves. Despite the handicap, he finished as the #2 RE/MAX agent in all of Minnesota that year. In fact, he’s been the #1 RE/MAX agent in Minnesota eight separate years, earned the National Marketer of the Year award in 2010, and received the Spirit Award, which was created in his honor. Jeff’s resounding success over his 30 years in the industry is a true testament to his strength, determination, and faith.

Although he’s received countless awards throughout his career, Jeff’s greatest reward is being able to help others. “Real estate is a career where you can work as hard as you want and earn as much as you want; one which allows you to give freely and generously to others.” Through his church, he works with and supports various ministries and missions, and graciously supports Children’s Miracle Network. He enjoys traveling the world and looks forward to visiting a new and exciting destination annually with his kids.

As a Broker Associate with RE/MAX Results in Apple Valley, MN, Jeff Scislow and his team provide quality service to their clients all over the Twin Cities. “We sell houses wherever there is a need, and that includes working with buyers, sellers, investors, flippers; traditional as well as short sales,” says Jeff.

Clients who work with Jeff quickly recognize the value of his service and many times refer him to friends and family, thanks to his strong negotiation skills and ability to connect with people on a personal level. “I am a Distressed Property Expert and a Certified Negotiation Expert, which means I’ve gone through extensive training that enables me to present my clients’ properties in the best light and to get the best results — whether the client is buying or selling,” says Jeff. And when inventory is tight, his keen ability to find off-market properties is extremely beneficial to his clients. “Because I’ve been in the business for so long, I’m well-connected with many

Jeff Scislow

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