

featuredagent

magazine



*Tammy
Donnelly*



Tammy Donnelly

If you've ever taken a vacation to an exotic locale and wished you could stay forever, you're not alone. And although you might think it could never be more than just a pipe dream, Tammy Donnelly of 340 Real Estate Company, LLC will tell you differently.

After vacationing for many years in the Virgin Islands as a young girl with her family, Tammy fell in love with the island's blue waters and lush green hills, and decided to make it her permanent home. "I didn't particularly care for the cold weather and snow in Pennsylvania where I was born and raised, so in 1978 I decided to stay here," says Tammy. "I worked in restaurant management for many years. From there I went on to property management and then into real estate. It was a perfectly natural progression for me because I know and love the island so much and I love sharing it with others."

Although St. John has long been an alluring tourist destination, Tammy specializes in helping her clients and customers find a place to call their own in this island paradise. Purchasing property on the island

involves its own set of rules and regulations that Tammy can easily aid her customers in navigating. Whether looking for an investment property, land, house or condo, her vast knowledge and expertise will benefit her customers in ways that will be recognized for years to come.

As the owner of 340 Real Estate Company, Tammy and her team, which includes John McCann, Jennifer Doran and Julie Lasota, have over 50 years of combined experience in St. John real estate and together, serve the entire island. "John and I have known each other for a very long time and have done many deals together. I help my team but I'm also very hands-on with my own clients and customers," Tammy says.

Nearly 50% of her clients and customers are referrals, proving that she is a well-known and highly-trusted figure throughout the industry. "I get lots of word-of-mouth referrals from clients and customers who I've known for many years. Those are the best types to have," she says. "But I believe many choose to work with me again because I'm honest, hardworking, and

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down-to-earth. I will always provide quality service and be very straightforward in any interaction I have with people."

Being straightforward isn't something she reserves for just her clients and customers, however. She's quick to offer sound advice to anyone who might be considering real estate as a career. "It's not as easy as you think it is! It's a great business to be in because it can be as much or as little as you put into it," Tammy says. "But if you have a heart for helping others and don't mind really putting yourself out there, then I believe you'll do well."

When she's not busy showing off her listings, Tammy loves spending time exploring the island. Along with pristine beaches, St. John is rich in cultural history, and with many restored ruins on plantation



grounds, hidden gems can be found around nearly every corner. "I love swimming, snorkeling, stand-up paddle boarding, hiking, and taking my dog for walks. I just enjoy the beauty of this island."



She is also quite active in her community by sponsoring and donating to various charities such as the Animal Care Center, Friends of Virgin Islands National Park, Ten Bay 10K, and many local and state-side organizations. In addition, she is a member of the Fish Bay Owners Association, is the past president of the St. John Antilles Parent Association and served on the St. John Board of REALTORS® for seven years.

In the future, Tammy looks forward to seeing her business grow as she continues to guide her clients and customers and give opportunities to like-minded agents who show great potential in the business. “Meeting all these great people and helping them find their dream home is so rewarding to me. My joy truly comes from their joy,” says Tammy. “And I was very



lucky early in my career that someone sponsored me because she saw potential in me. It was a wonderful opportunity, and being able to extend that to another agent who is just getting into real estate is also something that makes me very happy.”

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