



After 17 years in Chicago real estate, Maggie Antillon-Mathews, Managing Broker at Realty of Chicago, is ready to share what she has learned. “One of my main goals in moving into this position was to see this business grow by bringing in more young men and women,” Maggie explains. “Real estate is a tough business — 80% of people who get into it don’t last past the first year. But it doesn’t have to be that way if new agents have someone to guide them and believe in them; I want to be that person.”

Maggie’s commitment to others comes naturally. Before pursuing a career in real estate, she spent time as a social work case manager. Now her clients throughout the Chicago area, along with the agents she mentors, enjoy the benefits of her patient and nurturing personality.

Owning her own brokerage for 15 years before joining Realty of Chicago means there is hardly a real estate challenge Maggie hasn’t found a solution for, particularly when it comes to distressed short sales. “I still work with a lot of those clients, because real estate is very much a referral-based business,” Maggie explains. “It’s about growing those relationships over the years.”

Just because Maggie is well-established, however, doesn’t mean she is set in her ways or afraid to try something new. “I call myself an old-school agent, because we didn’t used to have what we have now with technology and social media,” she says. “But I’ve become very comfortable with all of it.” That might be an understatement, considering Realty of Chicago’s strong social media presence.

Realty of Chicago is growing by leaps and bounds, more

than doubling their agent count in the first year-and-a-half. But they’re not just looking for agents to hang their licenses. Everyone who joins the team has to embrace and live by the agency’s core values of service and a belief in

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giving back to the communities that support their work. “This company really reflects what my values are. I’ve never been driven by just the money,” Maggie explains. “It’s an amazing opportunity to be able to combine what I love to do with giving back.”

Always on the lookout for ways to get involved, some of the team’s plans for this year include working with Habitat for Humanity, conducting their annual school supply and backpack drive and distributing 1,000 turkeys to local families during the holidays. The team is also active with New Crossroads and the Girl Scouts, to name just a few of their causes.

Above all else, Maggie wants her clients to feel like they are being taken care of. “I really don’t feel like a REALTOR®, I feel like an advocate,” Maggie says. “My responsibility is to be there for my clients and be sure they’re getting the most competitive rates and receiving world class service.”

Maggie is excited about what the future holds at Realty of Chicago. “I want to make sure our business grows with the right people who have the same vision we do,” she says. “I’m grateful to have the ability to use what I do to be able to give back. It’s ingrained in me to try to make this world a better place.”

Maggie Antillon-Mathews

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