



"I've been a student of real estate my whole life," says Wyatt Wilson, featured agent with Tremaine Real Living Real Estate in Grand Blanc, Michigan. Indeed, the Millennial agent has had incredible opportunities to learn the intricacies and skills necessary to become a top-producing agent, thanks to growing up in a family of REALTORS®. "My grandmother launched our family real estate firm from the basement of her home in 1988. Today, that business has more than 30 real estate agents and two offices," Wyatt says proudly.

Though he's been immersed in real estate his whole life, it wasn't until recently that Wyatt realized that like his mother, uncle and grandmother before him, real estate was his true calling. "My grandmother is in her late 80's now, and only retired 4 or 5 years ago. Seeing to it that her legacy is carried out was really my driving force for deciding to go into the family business."

It certainly didn't hurt that Wyatt took to the business immediately, with one sale after another, soon after earning his license. "I really do love meeting new people every day. And I love being the person to go to bat and negotiate for others. It comes naturally to me."

Focusing on Genesee County, Wyatt's clients have good reason to put their trust in him, despite him being a younger agent. That's because he refuses to take anything for granted. "I'm relatable and easy to get along with, but I know that people are trusting me with their largest investment," he says.

As such, he never waivers from his dedication to integrity, nor from his commitment to being a staunch ally when it comes to negotiating favorable terms and pricing for his buyers and sellers. "I make sure my clients know that I

am in their corner, and I will always go to bat for them," he says.

"The joy I see on my clients' faces, and the honor I feel when they trust me to guide them through their largest investment is amazing. It really is a humbling experience."

In addition, Wyatt says that in working with each client, his goals include being a reliable resource for whatever they may need. "I strive to be someone who can offer a professional for any service my clients may require. If they are looking for painters, carpeting, or even a babysitter, I want to be their trusted advisor."

To that end, Wyatt is not afraid to work with clients who may have seemingly uphill battles. For example, he's currently working with a couple in their 40's who have ten children. "We are going to find the right house for them. I can't wait to see them, and all of their children, at the closing table, when I hand over the keys to their very first home."

For Wyatt, that's what real estate is really all about. "The joy I see on my clients' faces, and the honor I feel when they trust me to guide them through their largest investment is amazing. It really is a humbling experience."

As far as the future is concerned for this up-and-coming agent, rest assured, Wyatt will be one to watch. "As a Millennial, my goals are a little different than a lot of my peers. I'm very focused, and I'm looking forward to helping facilitate the growth of the family business at Tremaine Real Living. I've loved watching my mother and uncle run our brokerage, and they have done so in a spectacular fashion. Now I'm excited to bring my fresh perspective to it, and hopefully turn it into something even bigger and better."

Wyatt Wilson

Tremaine Real Living Real Estate | Grand Blanc, MI

810.280.1297 | RealLivingWyatt@gmail.com