



Texas real estate professional Megan Bock loved her job as a teacher, but the rigid schedule didn't allow her to spend as much time as she wanted to with her children. So when someone from local brokerage approached her and asked her to consider becoming a REALTOR®, she jumped at the chance. "After giving it some thought and realizing I loved people, properties, and paperwork, I got my license and dove right in."

In the three years since, Megan has built a successful business serving home buyers and sellers throughout the Bryant/College Station area. Her client list is long and varied and includes everyone from first-time homebuyers to retirees.

No matter who the client is, Megan is committed to providing the highest level of service. "When someone is buying, selling, or investing, that's a really big decision financially and probably the greatest investment they will ever make, so it needs to be about what's best for them," Megan explains. "I have a lot of experience buying and selling in this market and I believe it really helps to have knowledge of both sides."

The way Megan conducts business is guided by her faith, and the belief that people come first. "In this business we use the words 'transaction' and 'property' a lot but when you're dealing with residential real estate it's a very emotional experience," she says. "A big part of my job is making sure my client is OK throughout the process and walking the journey with them." Her clients also get the benefit of Megan's teaching experience. "One of the things I love is helping my clients understand the contract and the market; it's a way to still get my teaching fix," she adds.

Megan is thrilled to have found her "forever career," and fortunate that she has received excellent advice along the

way. "Early on someone told me that this business is a marathon, not a race. Not everything is going to work out; sometimes a deal falls through and you look back and see that it was for the best. When you're dealing with people, it's not just a numbers game."

Based on her commitment to her clients and the community she serves, it's clear Megan has taken that advice to heart. She is the founder of the Jingle Bell Market, an annual event that brings local businesses together under one roof so the community can come in and shop, with a portion of the proceeds benefiting the Mercy Project, which helps rescue enslaved children in Ghana, Africa. She also has a charity tree in her office which features ornaments from local charities. People can purchase an ornament from the charity of their choice and 100% of the proceeds go back to that charity. Additionally, Megan sponsors coat drives, canned food drives, and other community initiatives. "One of the reasons I went into this business was to be a blessing for my family, my clients and my community," she says. "These events are part of that."

As she looks toward the future, Megan's goal is to continue improving her client services. "What matters most to me is that my clients have a positive experience and get taken care of. I want it to be the best real estate experience my clients will ever have."



Megan Bock

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