



A partnership of any kind can only be a success when each partner brings a solid set of values and characteristics to the table. That has certainly been the case for Becky VanderVeen and Eric Logan of Realty Executives Premiere in Wheaton, Illinois.

Becky and Eric each had their own prior careers and their own success in the real estate industry. In 2006, they joined forces, and after much hard work, along with taking some time to readjust and learn how to put their team effort at the forefront, they become one of the top-producing teams in the area. Eric's strong negotiation skills and knack for finding the perfect property to fit his clients' needs, along with Becky's commitment to customer service and vast knowledge of all things real estate have made them the go-to team in DuPage county.

Loyalty and integrity are just two of the characteristics at the core of their partnership—both to each other as business partners and to their clients. "Integrity is what we pride ourselves on," says Becky. "If we say we're going to do something, we do it. If we happen to fall

short at any time during the transaction, we own up to it and fix it right away," Eric adds. "I also believe loyalty goes a long way. When we work with a client, we don't see it as just a transaction. It's a relationship and we make it a point to stay in touch with them even after the transaction is done," says Becky.

All of the other agents and support staff on the team share these qualities and greatly contribute to their success as a whole, so it's no wonder that together, they have produced \$43 million each year since 2009. "We brought in a real estate coach to help us figure out what we needed to do to be more efficient and more of a cohesive unit," says Becky. "We have a team coordinator who is in charge of keeping everything in the office running efficiently, and each of the other agents have specific job descriptions. That enables Becky and I to meet with potential clients and just focus on really connecting with them," says Eric. "We each have different strengths that we play on, which is beneficial to our clients, especially if it's a couple, because one of them will always relate to one of us."

Becky and Eric have recently been recognized as Five Star Professionals by Chicago Magazine, thanks to their strong desire to provide quality service, and are highly respected by industry professionals and clients alike. With no intention of slowing down any time soon, they look forward to growing their business, specifically the listing aspect. "We feel there's more leverage in listings, so as we build that side of it, we can then turn buyers over to our buyer's agents, which results in more business overall," says Becky.

Outside of their work, Eric and Becky enjoy being active within their respective churches, and say quality time with their families is their primary focus after hours. "We are so committed to our work and to serving our clients, that when we're not in the office, we're spending all of our free time with our families," says Eric. And anyone looking for an agent to represent them in their next move can be confident that their family will be taken care of just as well by Becky and Eric.

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