



By all accounts, Certified Professional Landman David M. Hooper, is truly living his dream. As an avid hunter, fisherman, and all around outdoorsman, the opportunity to spend his days outdoors connecting buyers and sellers with the perfect piece of land is frankly a dream come true.

After earning his Bachelor's degree in Forestry from Louisiana Tech, David spent more than 10 years in the oil and gas land business, and forestry industries learning everything there is to know about land and its unique nuances before purchasing land himself in 2008. It was that experience that would ultimately lead him to shift gears and begin helping buyers and sellers.

“When it comes to land, I know exactly what we’re buying or selling. I’ve spent years learning how to accurately value properties, and I understand and can explain to clients the specific issues involved in land purchases,” he says. From educating buyers on easements, timberlands, and mineral rights, David’s extensive background in forestry and petroleum perfectly positioned him to succeed as a land agent, although he admits it still requires a lot of hard work.

“Real estate is a tough business. I work many hours, but in the end it’s very rewarding. There’s nothing stagnant about what I do. I love working with people, and I love putting deals together. You could say I’m a bit of a deal junkie,” he laughs. “I enjoy negotiations, and pairing the right buyer with the right seller, but most of all, I love being outside exploring and showing land.”

As a lifelong resident of the Ark-La-Tex region, David is based in the Shreveport/Bossier City area and focuses his expertise on helping buyers and sellers in not only Louisiana but in East Texas and Arkansas as well. Not surprisingly, it is within these communities that he also focuses his community service efforts. As a father of two, he spends his spare time coaching tee-ball and serving

in various volunteer and leadership roles including serving as the current president of the Red River Branch of the Quality Deer Management Association (QDMA).

---

“When it comes to land, I know exactly what we’re buying or selling. I’ve spent years learning how to accurately value properties, and I understand and can explain to clients the specific issues involved in land purchases.”

---

David is also a member of the Society of American Foresters, Louisiana Forestry Association, Ark-La-Tex Association of Professional Landmen, American Association for Petroleum Landmen, National Association of REALTORS® and Northwest Louisiana Association of REALTORS®. Additionally, he volunteers his time with the Dream Hunt Foundation which he says holds a special place in his heart.

“Through the Dream Hunt Foundation, we take children and teens who have challenges on dream hunting and fishing trips,” he says. “On our last trip we had more than 20 kids from around the south and as far as Pennsylvania. It’s a really special organization,” he says. “If there is some way I can be involved in helping others and helping the community, I try not to turn those opportunities down.”

With experience as his foundation and integrity as his driving principle, David says that beyond his vast experience in land dealings, it is his dedication to honesty which has earned him the respect, referrals, and repeat business from clients. “I tend to shoot very straight. Being honest is the only way and the right way to conduct business,” he says.

As far as the future is concerned, David says that he intends to continue in land sales as there is truly no other career he’d rather have. “I love what I do. It’s the perfect fit for me. I’ll be earning my broker’s license soon and plan to open a brick and mortar office here in the Shreveport/Bossier City area. What I’m most looking forward to is continuing to help others while continuing to invest in land myself.”

David M. Hooper

United Country-Gibson Realty and Land Company | Bossier City, LA

318.453.9101 | david@ucgibsonrealty.com