

## NOEL A. DEDRICK

When you think about careers that revolve around helping others, being a nurse, doctor or social worker are usually what come to mind. But assisting people during a major life decision is an important job too, just as REALTOR® Noel Dedrick, of Star Properties, Inc., discovered after a 13-year career in healthcare. Although she loved what she accomplished in that field, Noel ultimately decided to pursue a career as a real estate agent. As a young child, she dreamed of becoming an agent for the beautiful homes she saw in the Sunday paper.

So, in the early 2000s, after Noel and her husband welcomed their first child, the opportunity presented itself to make that dream come true. She jumped at the chance and has never looked back. Seventeen years, countless transactions throughout Southeast Wisconsin, and a plethora of satisfied clients later, Noel still upholds

the highest standards for herself when it comes to her work. "Honesty, high morals and integrity are very meaningful to me. I feel like that flows smoothly and seamlessly when you hold true to the person you are. I love giving 110% in everything I do," Noel shares. "Growing up, I faced many trying moments, and those experiences helped mold me into the person I am today."

During transactions, her keen attention to detail dotted with a splash of humor are what keep her business thriving. "I believe that treating each and every client as if they are family is what keeps clients coming back," she explains. "And they feel comfortable sending their family and friends to me because they know they'll be in good hands."

This approach has resulted in an impressive 90% referral



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base, a true testament to Noel's strong work ethic. "I am always out there pounding the pavement and keeping new streams of business flowing in as well," says Noel. "I am committed to exceeding expectations and sincerely believe that the passion and dedication I bring to the table sets my clients up for confidence and a smooth transaction. My knowledge and trustworthiness make people feel comfortable. I am always here to earn and keep their business for today, tomorrow and forever."

Having met her goal of attaining her broker's license in 2012, along with being named the Top Agent in Washington County every year since 2015, Noel graciously shares advice and words of wisdom to anyone considering a career in real estate. "I encourage everyone to follow their dreams. Many times it feels impossible or that the odds are against you," she says. "Just know that you will face many detours and obstacles along the way and there will be moments when you want to give up.

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As you approach each triumph, you will learn from those obstacles. Take away the good, set aside the bad and keep moving forward."

Noel truly enjoys her dream job, and it shows in everything she does, whether she's working with buyers or sellers. "What's not to enjoy? This is such a humbling profession. I get to help my clients find and buy the home they love. I stress the point that it is important to love the home you are buying. And when it is time to sell, I can assure my

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When she's not busy working with clients, Noel treasures the time she spends with her husband, two children and their dogs. Traveling whenever possible is also a must for her family, as it gives them time out of their busy lives to recharge.

Looking back on all she has accomplished, Noel reflects on the advice she was given early on in her career: "The most memorable piece of advice I ever received is that everything you put your mind to is possible. Make a plan, be realistic and work hard. Do not let anyone discourage you from following your dreams." Noel has certainly followed this advice and her dream is finally coming true with the opening her very own brokerage, Dedrick Homes, serving southeast Wisconsin.

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