

# featuredagent

magazine



MELISSA  
GOLDSTEIN  
TUCCI

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A lot has happened in Melissa Goldstein Tucci's life since she was a Featured Cover Agent five years ago, but much has stayed the same. By 2017, Melissa had distinguished herself through the years as a truly outstanding agent in San Diego, in California and in the nation at large, and naturally this has not changed. She maintains her position as the official agent of the San Diego Padres, and is still hitting the ball out of the park completely solo.

Every year Melissa has continued to exceed herself; last year was her best year yet and there's every reason to think this current year will only be better. If that's not enough, Melissa has been in the top 1% of REALTORS® nationally as well as the highest ranked agent at Coldwell Banker for the past three years. She still works with buyers and sellers at all price points across San Diego County, and though it's difficult to believe, the last few years have seen Melissa familiarize herself with San Diego's many diverse neighborhoods at an even deeper level.

Melissa has also become involved in a plethora of organizations. "As I've gotten more into this business," she explains, "I've really felt like giving back always makes so much of a difference." A very sports-oriented person, she now works with the San Diego Sports Association, which helps fund youth athletics and provides scholarships for the less fortunate. In addition, for every deal closed she donates a portion of her commission to the San Diego Foundation, a nonprofit that grants funds to an extensive range of charities both near and far. And finally, Melissa has recently joined Sportstar Relocation, a nationwide network of real estate agents who assist with wealth management and financial advising in major league sports. Through this network, Melissa is able to help connect on-the-move athletes with the best professionals in any city across the country.

Apart from her steady growth in the industry and involvement with these prestigious organizations, the biggest change for Melissa's practice is a new office



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building, now about 98% complete. One might assume that, with such a significant development so close to fruition, Melissa may be looking to expand her business, perhaps by building a team. And she has in fact expressed this possibility, but to her it doesn't quite feel necessary at this time. "I'm very hands on," she says. "I enjoy what I do, and I want to be able to help everyone and be everywhere at the same time." Melissa is very confident in her productivity and service, and points out that extra moving parts might only dilute these qualities of her highly refined process.

Looking back on the last five years, and on the course of her career in general, Melissa expresses deep gratitude

for her city, which she has become so close to through her work, and for the many people she's been able to connect with. "I've honed in on so many different types of transactions over the years, and I really feel fortunate that I've created a wonderful referral database and a large network of clients, agents, and people I've gotten to know and cherish."

Melissa values people more than anything, in business and in her personal life, and she puts almost all of her energy outside of work into her family. One of her daughters has graduated college and started her career, and the other two, for whom Melissa strives to remain a strong role model, are still in school. They both love

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**PADRES**  
WELCOME  
**MELISSA TUCCI**  
OFFICIAL REALTOR OF THE  
SAN DIEGO PADRES  
RANKED #1 COLDWELL BANKER AGENT

**WELCOME MELISSA TUCCI - OFFICIAL REALTOR OF THE PADRES**

sports — especially softball and volleyball — as much as their mother, and Melissa finds great fulfillment in supporting their efforts and attending their tournaments and events.

For her own part, Melissa has long been passionate about running, and makes sure to go for a run every day to stay sharp and keep her head clear. She loves to be outdoors, especially in her beloved San Diego, and it allows her to experience the energy of the city in a way

that's separate from, but still beneficial to, her work as a REALTOR.® “That’s pretty much my whole life,” she says. “Enjoying time with my husband, kids and the outdoors, and striving to be a better person, a better role model, and a better agent.”



**SPORTSTAR  
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