



Home buyers, sellers and investors in Dane County and surrounding areas who are seeking a professional, personalized, and proactive real estate experience will find exactly what they are looking for when working with REALTOR® Lauryn Durtschi-Jones. As a diligent and detailed real estate agent with Community Developers, Inc. (CDI), Lauryn says that clients can expect service that extends beyond just helping with a single transaction.

“We are dedicated to helping all of our clients not only get from point A to point B; our services extend long after the transaction. We’re here to provide service, forever,” she says. From educating buyers before they purchase, to doing things the right way, rather than rushing through the process, Lauryn says that “setting clients up for success,” is paramount to all else.

Her educational efforts resonate with clients, as prior to entering the family business of real estate, Lauryn was a professional educator, who relished her work as an art teacher. “I’ve always loved the arts, and I loved working with students to help them create the best art they could, and to become the best they could be,” she says with a smile.

Although she loved teaching, Lauryn admits that she’d always known she would one day become involved in real estate. “Our family has been in the real estate sales, property management, development and consulting business since 1966. “My grandfather became a developer, and my dad, Brian Durtschi — who is now our broker/ owner — followed suit. As a child, I loved watching them create developments, building everything from scratch. I remember watching how detailed my dad was in fixing things,

and making sure everything was perfect. I knew I wanted to be involved in that in some way, and choosing the sales

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side of real estate made sense for me,” she explains. These days, Lauryn puts her teaching skills, her years of real estate involvement and her passion for helping others to succeed to good use, whether a client is looking for a multi-family property or a single-family home. She’s also enjoying serving as a property manager for clients needing those specific services. “Depending on the client’s needs, we provide the services they request,” she says. “We enjoy working with clients whether they are first-time home buyers, empty nesters, relocating, or retiring. It is very rewarding working with people of all different backgrounds.”

Moreover, those clients will never feel pressured, nor rushed, as Lauryn understands that real estate decisions should never be made hastily. “We are very patient, and can take the process slowly, so that our clients always feel comfortable with their decisions,” she says. Additionally, she says, perceived challenges are welcomed at CDI. “We treat obstacles as uniquely disguised opportunities.”

In addition to working with buyers, sellers and investors, Lauryn has maintained a passion for children and for education, and as such is involved in numerous community events, and donates to various charities which champion causes including the Juvenile Diabetes Foundation. She’s also a member of the local Chamber of Commerce, and stays busy outside of her career, in her own real estate endeavors. “My husband and I love rehabbing our own properties,” she says.

As far as the future is concerned, the sky is the limit for Lauryn and the team at CDI. But one thing is certain — she has no plans to leave real estate. “We’re planning to continue growing our sales, and will likely add additional agents to grow an amazing team.”

*Lauryn Durtschi-Jones*

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