

featuredagent

magazine

home

Maggie Antillon-Mathews



Maggie Antillon-Mathews

Magda Antillon-Mathews, better known as Maggie, is a highly-acclaimed business leader and educator in Chicago real estate. Maggie has been serving Chicagoland for more than 20 years; in that time her skills have only become sharper and her compassion greater. She has kept her focus on residential and distressed properties, and maintains her personal values of honesty, integrity, and a love of service.

Her passion for helping others, cultivated through a background in social work, still shines in her practice as a REALTOR.® Over the past several years, Maggie has taken on multiple leadership and mentoring roles at her brokerage, and has contributed to the growth of some of the top producing brokers in the industry. Maggie expresses how grateful she is for the opportunity to provide

new brokers with the tools, resources and mentorship that she did not have access to early in her career, and she goes to work every day armed with a strong belief that “when you love what you do and do it with purpose, you can accomplish anything.”

Maggie is a certified Pricing Strategy Advisor, Accredited Buyer’s Representative, Short Sales and Foreclosure Resource, and a Maxwell certified coach, trainer and speaker. She is a top-producing Managing Broker and is consistently ranked in the top 250 with the National Association of Hispanic Real Estate Professionals (NAHREP). With an impressive 70% rate of repeat and referral business, Maggie’s clients understand just how qualified she is, and know she truly cares for them and their interests. She tells us that the best piece of advice she has received, late



in her career, was to keep track of every client and make them part of her database forever. It's clear that this service-oriented approach works remarkably well for her, and the positive influence of her work on the community is lost on no one. After so many years in real estate, Maggie still emphasizes her role as an educator and public servant: "I am here to be a resource of information for the community, whether real estate or not."

Maggie has now been with Realty of Chicago for almost a decade, and her time there has generated a highly

productive and rewarding stage for both herself and the agency. She was a critical force in its recent North Side expansion as well as its 30% broker headcount increase over the past few years. As a result, the Chicago Association of REALTORS® named her Managing Broker of the Year for 2021-2022, an impressive award and her proudest business accomplishment to date.

But accolades are not Maggie's top priority; she cares most about making a difference. Her involvement with every local organization possible is, in her words, "the

"When you love what you do and do it with purpose, you can accomplish anything."





“I strive to educate and inspire my clients, agents, and family.”

basis of my business.” For her, the most rewarding aspect of her work is making a difference. She shares, “I strive to educate and inspire my clients, agents, and family,” and she does this not only through her work as a REALTOR,[®] Maggie is an active writer as well. She has collaborated on three books and written two best sellers, and her latest best selling book *Latinas in Real Estate: Stories of Passion, Resilience, and Breaking Barriers of Latinas in the Real Estate Industry*, now available on Amazon. The book is an anthology of stories from Latina women, like Maggie, who have found success in the industry. Clearly, her assertion that she feels more like an advocate than a REALTOR[®] is no less true than it was years ago.

In the same way, Maggie shows great care and love for her family, with whom she spends as much time as she possibly can outside of work. She also loves to exercise, particularly through swimming, and highly values physical health as a counterpart to staying sharp and studious as a businesswoman and educator. Maggie, obviously a great teacher to so many, is also constantly learning. There’s never a day when she doesn’t learn something new in her work and personal life, and her primary goal for the future is to scale her two decades worth of knowledge, share it with her colleagues and clients, and continue to serve all those around her in the most vigorous and compassionate way possible.

Maggie Antillon-Mathews

Realty of Chicago | Chicago, IL

773.988.1688 | maggie@realtyofchicago.com | www.realtyofchicago.com