

featuredagent

magazine



*Aparajita
Leekha*



Aparajita Leekha

Aparajita Leekha, ABR, GRI and top-producing REALTOR®, is licensed in both Illinois and Florida, and currently serves as a broker with Property Economics Inc. in Illinois, where she specializes in residential real estate and investment purchases. She is a second-generation REALTOR®, and graduated with a Master's Degree in Management and Information Sciences from the University of Florida in 2006. Her years of professional experience and industry-leading service have earned her a glowing reputation within the Chicagoland real estate community, as well as recognition among the top one percent of producers by the Chicago Association of REALTORS.®

Aparajita attributes her success to “Big Picture” thinking and the value she places on long-term relationships with clients, which have ultimately translated into a successful referral-based business.

She treats those she works with like family, providing personal service and guiding clients every step of the way through the buying or selling process. Always striving to build strong and lasting relationships, her clients can rest assured that their needs will always come first. “No website, large or small, can take the place of a REALTOR,®,” Aparajita says. “I bring an unparalleled level of personal care, empathy, and communication to each individual client and transaction, and I wouldn't work any other way. I consider my clients' confidence in me to be the true sign of my success. Some measure success by the volume of homes an agent or office sells; I measure success with happy and satisfied clients.”

While she believes strongly in the relationships she builds, Aparajita also recognizes the importance of results and is proud to count herself as a top producer



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within the Chicago real estate community. As an Accredited Buyer’s Representative (ABR), she is committed to buyer representation and excels in helping clients purchase homes through short sales, foreclosures, as well as traditional sales. Known to her clients as “The Negotiator,” she combines her expert negotiation skills and unmatched knowledge of the region to ensure her clients find the ideal home in their desired area at a competitive rate. Always acting in her clients’ best interests, over the years she has even recommended that some wait to buy or sell, based on the market conditions.

Aparajita possesses an innate understanding and keen awareness of her clients’ needs and concerns throughout the real estate process. She is trustworthy, kind, and well organized, as well as fluent in multiple languages, and these attributes help her to better serve the real estate community. “I have found that extensive knowledge of the marketplace, a smart marketing plan, and a network of long-standing client and vendor relationships make for successful transactions,” she says. “There is a lot more to buying and selling a home than the sale itself; it requires attention to detail from start to finish.”



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Grove, and Naperville are not just my professional focus — my family, my team, and I have called these communities home for more than 20 years,” she says. “I know and love Chicago, and that is evidenced by my passion for helping clients find the right place to call home.”

Aparajita is a member of the Chicago Association of REALTORS®, the National Association of REALTORS® (NAR), and the Association of Real Estate Educators (AIREE). She stays engaged with her local community, and as a licensed real estate instructor, she also lends her knowledge to upcoming agents who are in the beginning stages of their careers. When she’s not guiding clients toward achieving their real estate dreams, Aparajita enjoys practicing yoga and going to gym. She is also an avid fan of the Chicago Cubs.

With over a decade in real estate, Aparajita Leekha has a bright career ahead. Looking to the future, she plans to focus on expanding her team and growing her referral-based company, while continuing to provide clients with the industry-leading service for which she and her team have become known.

The combination of creative marketing, individualized service, cutting-edge technology, and an unwavering commitment to local involvement contributes to Aparajita’s solid reputation across the greater Chicagoland area. And as a longtime resident of the area, her professional success is a point of pride in more ways than one. “Schaumburg, Oak Brook, Barrington, Buffalo

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