



Her dedication to honesty and authenticity has certainly struck a chord with her clients. In fact, an impressive 90% of her business comes directly from referrals or from returning clients. “I become friends with my clients, through the process. I am punctual and efficient, and my greatest pleasure is seeing someone find their home,” she says sincerely.

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Make no mistake, Vicki brings a whole lot more than friendship and strong communication skills to the table. Dedicated to premium marketing and continuing education, Vicki’s clients benefit from her vast experience and expertise in complementary aspects of real estate. With extensive knowledge of interior design and expertise in home staging, Vicki is also a builder, and loves to rehab homes. Knowing the intricacies involved in home design, staging, and construction certainly impresses her clients, as evidenced by the glowing reviews she’s received.

By way of example, Matt Sonntag says, “I used Vicki to sell 11 condos in a building my company took over. She was very persistent with buyers and buyer’s agents throughout the entire process and we ultimately concluded with 11 successful sales at pricing that met or exceeded our initial expectations. Vicki definitely knows the Chicago market well and puts in the extra effort needed to ensure smooth transactions.”

Though she’s focused much of her efforts on serving clients in the South Loop, Vicki is currently growing

Years ago, when Vicki Jako-Ostojic, Certified Residential Specialist with @Properties, decided she was ready to launch her real estate career, she had no idea how rewarding it would become. “My family bought and sold real estate, so I was always intrigued by the process,” she recalls. “I had young children, so I thought this would be something I could do part-time. I soon found out that wasn’t the case, but I also discovered how passionate I was about real estate.”

Today, with more than \$100 million in sales to her credit, Vicki still loves helping buyers, sellers and investors as much as she did when she first began. “I love meeting new people and becoming a part of their lives,” she says. However, she takes her responsibility as a professional advocate and negotiator for her clients very seriously. “I greatly value the trust my clients place in me,” she says. “That’s the most important thing to me.”



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her team in order to provide award-winning service to even greater numbers of buyers and sellers throughout Chicagoland. “I want people to know that anyone can be a part of the American Dream of homeownership,” she says. “Our team is expanding so we can help more buyers and sellers throughout the city, and those in the suburbs.”

Vicki is living her own dream these days. An active member in her church, her desire to help others in any way she can has manifested itself into a full, busy life that she says is endlessly fulfilling. When

she’s not working, Vicki loves to entertain and cook, as bringing people together in any capacity brings her tremendous joy.

Not surprisingly, with such a passion for helping people, Vicki has long been a mentor to younger agents, helping to guide them through the early years of their career, and has even inspired her own children to pursue careers in real estate. “Seeing my daughter graduate with a Juris Doctor degree, and my son becoming a project manager of large buildings in West Loop, is the greatest reward I’ve been given,” Vicki says.

Vicki Jako-Ostojic

@properties | Chicago, IL

312.506.0457 | vicki@atproperties.com | www.vickijakohomes.com