

# featuredagent

magazine

*Christine Gioia*







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After a successful 20-year tenure in the healthcare industry, Christine Gioia set her sights on real estate. She'd always been fascinated by architecture and home design, and her husband was already active in the industry as a mortgage professional. Pursuing her passion for serving others, Christine earned her license almost five years ago, and has since established herself as a consummate professional with a reputation for integrity, knowledge, and an authentic spirit of service.

While she primarily services Maricopa County, Christine goes wherever clients may lead and also works in tandem with two other agents, each respectively specializing in the East and West Valley. Over the years, Christine has spearheaded a variety of transactional types and worked alongside a range of clients. From closing multi-family properties and

breaking into the luxury market, to her work with investor clientele and veterans — Christine's well of knowledge runs deep. In fact, her forays in the luxury market have allowed her to expand her sphere of influence to a diverse array of industry leaders and high-profile clientele. However, Christine never loses sight of the individuals and families at the heart of each transaction — from prominent business owners to first-time homebuyers searching for their first property. As a Certified Military Residential Specialist, she brings an added layer of expertise when representing America's heroes. "I'm honored to help veterans and show them that it's possible to become a homeowner," she says. "To be able to guide service-members and veterans through the process has been such a wonderful experience." Additionally, Christine earned the coveted designation of Rookie of the Year at her first office, and has since been rated as





one of the Top 100 Most Influential Agents for Arizona — true testaments to her staying power. Under the banner of eXp Realty, Christine has become known for her patience, know-how, and negotiating prowess. “I do my best to be extraordinarily knowledgeable, whether representing buyers or sellers,” she explains. “I’m personable, patient, and I always give my clients the best service possible.” Likewise, she has quickly made her mark on the industry, achieving ICON status with eXp Realty, which is reserved for those who rank in the top 1% of eXp agents nationwide. “Becoming a part of this small, elite group of people is an honor,” she says. “We’re able to collaborate with and mentor agents, helping them grow their business.”

While much of her work aligns her with buyers, Christine’s approach to listing property is just as

comprehensive. As a tech-savvy agent, she ensures targeted ads reach the ideal audience across social media outlets and the leading online listing platforms. She has also begun experimenting with Facebook Live home tours, and believes in leveraging the tried-and-true local impact of an open house. Beyond her proven ability to deliver results, Christine cements lasting relationships with those she serves. “I don’t believe in being pushy, and I prefer to make a natural connection with my clients,” she says. “I am extremely loyal and honest, and I’m always willing to help. It’s so important to review details, work hard, and be patient and diligent throughout the process.”

Outside of the office, Christine gives back by contributing to a few favorite causes that support those in need. “Gioia Property Partners has begun to develop a group of agents to support community members





experiencing need and hardship,” she says. “We meet regularly and put together care packages for the homeless. Along with our children, we encourage the community to get involved with our efforts. As the temperatures rise in the summer months, it’s our goal to make sure everyone is safe and healthy. Together, we look forward to expanding our efforts throughout all seasons. The sky’s the limit.” Christine spends her free hours with her loving family and most enjoys adventures with the kids — from exploring the aquarium, to visiting the science center. She also relishes the chance to hike through Arizona’s idyllic and rugged landscape.

Planning for the future, Christine hopes to expand her team to service additional states in the years to

come. At the moment, she is weighing the options of crafting an expansion team in Colorado, where her brother lives, and Virginia, where she’s working alongside a retired military servicemember who’s exploring a career in real estate. In fact, helping former military members realize real estate as a second act is something of a passion for Christine. “Ultimately, my long-term goal is to work with others to form expansion teams,” she says. “I’d love to be able to help and train those who are coming out of the military and considering a career in real estate.”

Now, with close to five years of experience behind her and a generous game plan in place for the road ahead, the future is sure to be bright for Christine Gioia and her team at eXp Realty.

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