

featured agent

magazine



*Lisa
Levina*



Lisa Levina

In 1986, Elizabeth “Lisa” Levina first staked her claim in the real estate world by building an impressive portfolio of investment properties. Before that, she earned a Master’s Degrees in Business and Finance from the prestigious Oxford University and went on to command successful enterprises in the home furnishings industry for over 20 years. When she earned her license and made the transition to real estate full-time in 2005, it was in pursuit of an authentic passion. Now, she owns and serves as the Principal Broker of New Vista Horizons, Inc., an intrepid real estate outfit based in Manhattan.

Over the course of her lengthy industry tenure, Lisa has made a name for herself as a consummate professional and a dynamic talent.

Today, Lisa’s business serves all five of New York City’s boroughs, as well as Florida’s Miami metro region and southwest Florida’s North Port and Port Charlotte communities. In the Sunshine State, Lisa built her experience back in 2006 working alongside one of Florida’s largest and oldest developers.

Applying her seasoned insight and education, as

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well as her ability to speak seven languages, Lisa consistently sets herself apart as a professional with a personal touch and an international pedigree. She has also earned a host of designations over the years, including Certified Buyer’s Representative and Master Certified Negotiating Expert. Likewise, she is a New York State Certified real estate instructor, further underscoring her in-depth knowledge of the industry.

Heading an office of exceptional agents that she personally handpicked, Lisa describes her business model as a comprehensive boutique firm that takes a tailored approach to every client and property — from sales and new development marketing, to rentals in both residential and commercial markets. “We’re a boutique, full-service company located on Fifth Avenue in Manhattan. We want to remain a boutique firm to provide that individual, hands-on care for our clients,” she explains. “Our style is very personalized and I supervise each and every one of my clients’ needs, in addition to leading a very qualified team of professionals. We also work with a great team of attorneys, mortgage brokers, insurance agents, home inspectors, and appraisers. We’re a one-stop destination for real estate. We give absolute honesty and loyalty to our customers and clients, and always have their interests at heart.”

Beyond her professional philosophy, Lisa’s track record is well-proven. She has been recognized as Producer of the Year in her company for the last four years — a clear indicator of her ability to deliver. Additionally, 80% of her business is driven by repeat and referral clientele, which speaks to her

lasting relationships and longevity as a real estate professional. “I have extensive real estate knowledge in general and in local markets,” says Lisa. “My credentials and uncompromising loyalty and commitment guides clients through the process, from beginning to end. The advantage of working with a boutique real estate firm is that every client is a VIP, not just a number. It’s a unique experience to be surrounded by and working with true professionals that I’ve personally trained. All of my associates come from the real estate school where I teach, and I only choose the best of the best.”

When it comes to giving back, Lisa takes an active role in charitable and professional organizations alike. As a certified real estate instructor, she is hands-on in coaching rising talent and is passionate





about teaching licensing and ongoing education courses. Lisa also supports Temple Shaaray Tefila, where she is a member of the Social Action Committee and supports the soup kitchen. Lisa is a committed member of REBNY, and active in the Small Firms Committee. Additionally, she supports MSK, the Humane Society of New York, the Wounded Warriors Project, Disabled American Veterans, and is the Vice President of the Russian Department at Bnai Zion Organization. In her remaining free hours, she most enjoys travel and exploring open houses and new construction properties.

Looking ahead, Lisa intends to maintain her superlative standard of client care, while fostering the next generation of real estate professionals through her commitment as a teacher. Now, with decades of experience behind her, and a steadfast eye on the future, Lisa Levina considers what she enjoys most about her chosen profession. “I love the thrill of the deal, and I plan to continue helping my associates excel in their business,” she says. “I also love making sure people are empowered to build wealth — turning from renters, to buyers, to owners.”

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