



When Mike Hege purchased his first home 16 years ago, the experience opened his eyes to a new opportunity. Working as a Registered Nurse in the ER at the time, he realized that real estate provided a way to connect with people on a much deeper level. In the ER you only see people in challenging times, and Mike loved the idea of being part of a joyous transition by guiding people through the process of buying or selling a home.

Today, Mike is an accomplished REALTOR,<sup>®</sup> Broker-in-Charge and Managing Partner at Pridemore Properties, a growing boutique firm in Charlotte, North Carolina. “As an independent firm, it’s a unique fit because we know each other, we help each other, and we love sharing and helping each other grow.” As a native to the area, Mike expertly serves clients in Huntersville and Lake Norman, as well as the entire Charlotte metro area, with a particular affinity for first-time homebuyers and sellers, as well as new construction.

A deep connection and trusted guidance is what sets Mike and his team apart. “Clients choose us because they know we are going to go that second mile for them. We make sure they get way more than they expect,” he explains. Mike and his team have a proven track record of client satisfaction, with an impressive 85% rate of referral. “Part of our mission is to guide clients and educate them throughout the entire process.”

Mike believes in lifelong learning, and is constantly looking for ways to grow. He holds a Master’s Degree in Real Estate and has earned numerous designations along the way. “I enjoy the day to day of real estate and all of the variety that comes with it,” Mike shares. “It’s been a very fulfilling journey for me, and has spurred me along this never ending quest for learning.” Mike is proud to be a part of the Dave Ramsey Network, as well as the Buffini & Company Mentorship Program. “I come from a place of

contribution and live by a mantra of constant never-ending improvement.”

This past year, Pridemore Properties reached over \$100 Million, making it their best year, to date. “We pride ourselves on having a deep level of integrity as the foundation of our success, along with a courageous authenticity,” says Mike. The core values of the company are to offer remarkable service, expertise, and knowledge, but most importantly to establish an unshakable bond. The client’s best interest is always the top priority. “Without any regard to our own self interest, we make sure we always do the right thing for our clients,” Mike offers. “We have a culture as a company of building relationships, caring for our customers in a way that goes well beyond a real estate transaction and creates a valued experience.”

Mike and his team are very active in their local community and are always looking for ways to reach out and give back. One of the charities they are heavily involved in is Claire’s Army, which was created by Pridemore Properties agent Kevin Ratliff, in honor of his daughter who passed away. Claire’s Army provides care packages for pediatric patients going through cancer treatment, and monetary support for their families. Additionally, each year, a percentage of the company’s earnings get put back into the community by sponsoring various events around Huntersville. “It’s not about promoting our business,” says Mike, “It’s about connecting with the community that we’re proud to be a part of.”

Mike works alongside his wife, Tami, who is also a licensed real estate broker. Together, they have four children, and a Golden Retriever/Cocker Spaniel mix named Chance. When he’s not working, Mike loves spending quality time with his family. He is also an avid reader, an active Crossfitter, and enjoys practicing martial arts, particularly Judo and Jiu Jitsu.

With a passion for service, and a willingness to go that extra mile, there is no limit to what Mike can achieve. “If we’re constantly on the journey of getting a little bit better each day, then we’re on the right path,” he says. “Buying and selling properties for happy clients reignites the flame every time. It’s a privilege to be in the real estate business, and to serve clients every day.”

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