



Maryem Ahbib hadn't anticipated a career in a real estate, but after teaching business administration at the university level, she was offered opportunities for her next challenge. Since earning her license from UBC Sauder School, she has swiftly built a reputation as an honest expert, with the knowledge and customer care to position her clients for success.

Today, Maryem works under the banner of Seafair Realty's Sutton Group, serving clients in the greater Vancouver, British Columbia area. There, she has developed experience in a wide range of transaction types, including commercial, residential, and investor-focused projects. Thus far, she drives roughly 80% of her business through repeat and referral clientele who turn to her for her proven track record, exceptional knowledge base, and consistency of results. "I value the individual first," Maryem says. "What's most important to me is honesty, good service, up-to-date knowledge, and quick feedback. Those attributes go a long way." Likewise, Maryem's specialization in Supply Chain Management, as well as her MBA in International Business, Trade, and Tax Law, cement her status as a highly-informed professional. She passes along this in-depth understanding of the market to her clients, which serves as an especially useful tool in a competitive market. "Clients can count on my service," she says. "I always make sure I'm well-researched and that I understand exactly what their needs and goals are. I help them find the right opportunities out there, and they know they can rely on my work ethic and support — even after a transaction is complete."

Another critical element of Maryem's working style is

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her commitment to transparency and straightforward communication. "Even in moments of stress, it's essential to stay rooted in integrity and honesty," she explains. "If you're truthful in all situations and always offer the best service, strong relationships are formed. If you don't know the answer to a question, you can research and learn as much as possible, so you can bring back the best information to your client." In short order, Maryem has leveraged this hands-on, professional approach to outstanding effect. In fact, she is the recipient of both the Diamond and Platinum Awards from Sutton, and has ranked as a Top 3 Real Estate Agent in the Richmond, BC region.

Outside of the office, Maryem gives back to her local community through participating in her church, volunteering with seniors and through sharing professional support. In her free hours, she most enjoys time spent with her family and loved ones, as well as teaching yoga, and exploring the outdoors, especially at the park or the beach.

As for the future, Maryem intends to keep her quality service steady while she continues to hone her business and regional reputation. For now, she is content to serve clients of all kinds in their pursuit of buying or selling a home, and continuing to learn more about construction.

Finally, applying years of hard-won insight, Maryem Ahbib considers what she enjoys most about her chosen field. "With all my respect to my previous career, which I loved and excelled in, I enjoy real estate because it speaks more to my personality," she says. "It can be hard work, but I like being surrounded by people, helping others, and seeing those results as people achieve their homeownership dreams."

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Sutton Group - Seafair Realty | Richmond, British Columbia

604.273.3155 | mahbib@sutton.com | www.MaryemAhhbib.com