



“For most of the last 20 years, I’ve been in real estate in one form or another,” says Kelly Comley. From working at a real estate law firm specializing in large commercial loans, to shifting her expertise to the foreclosure market during the downturn, Kelly has earned her stripes from the ground up.

“Having that background is what made me want to become a REALTOR,[®]” she

remembers. “I wanted to take that knowledge from the back-end and put it on the front-end, and I knew that could be extremely helpful for people.” Today, seven years after earning her real estate license, Kelly has earned a sterling reputation for her in-depth knowledge, integrity, and personal touch.

Serving the greater Saint Louis Metro Area, Kelly spearheads her work under the banner of RE/MAX Vision. By her second year in the business, she clinched the #2 rank in her company, and for the last three years, she has come out on top as a million-dollar agent. Throughout her successes, Kelly’s focus has remained on the individuals and families at the heart of every transaction. “It’s not about the bottom line for me; it’s about doing the right thing for my clients,” she says. “I never want my clients to be unhappy with a decision they made that I was involved in. It’s extremely important to me to have happy clients and not burn any bridges,” she explains. “That’s why I try to be a diverse base of knowledge for people. Even if I have to deliver bad news, I’m always honest and ethical. That’s what brings my clients back to me over and over, and that’s what allowed me to find success.”

In addition to Kelly’s diverse industry pedigree, she also credits hard work as one of the driving forces behind her success to date. “When it comes to real estate, you are in control of growing your brand and your business, the market doesn’t control you,” she says. “You should always be the captain of your own ship.” Accordingly, 100% of Kelly’s business is driven by repeat and referral clientele who turn to her for her wise counsel and proven track record. “I’m a go-getter. If a client needs something — I’m on it. I don’t like to waste anyone’s time and I like to be efficient with mine.”

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Beyond the office, Kelly gives back to her community by giving to local causes and organizations, including as a sponsor for the Wentzville Wildcats Youth Football Association, and through her leadership at the Wentzville Professional Leads Group. In her free hours, she most enjoys time spent with family and loved ones and staying active through exercise, as well hanging out with friends and the family dogs.

As for the future, Kelly plans to keep progress moving steadily, with a continued focus on quality over quantity. Now, with seven years of experience and perspective, Kelly considers what she enjoys most about her work, as well as the lessons she has learned along the way. “I really love the interactions I’m able to have with so many different types of people from so many different walks of life. That’s something extremely cool about this business,” she says. “I’m also very passionate about my work. The best career advice I ever received was to get up every day and get out the door. It’s really that simple. You have to do the work.”

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