

# featuredagent

magazine



*Mina*  
EIZIKOVITZ



# Nina EIZIKOVITZ

After majoring in marketing and spending some time working at an elementary school, Nina Eizikovitz earned her real estate license and began focusing exclusively on her real estate career. She started by helping friends and loved ones who were looking to purchase a home, but quickly came to the realization that she had what it takes to help a wide variety of clients. A quick study, Nina found success early on in her career in Bergen County, New Jersey. She was the recipient of the Rising

Star Award from The Eastern Bergen County Board of REALTORS® in 2015, her first full year, as well as the New Jersey Association of REALTORS®' Circle of Excellence Sales Award, which she has continued to receive in the years following.

There's a lot that goes into guiding folks through a real estate transaction — the process can often be complex, and even overwhelming — but Nina has honed in on

“MY APPROACH TO WORKING WITH CLIENTS IS EXTREMELY PERSONAL, WHICH HAS BEEN CRUCIAL TO MY ABILITY TO PROVIDE HIGH QUALITY SERVICE TO EACH OF THEM.”

what she finds to be the single most important factor in her continued success, and consistently prioritizes it throughout her work. “Accommodating my clients’ needs is my focus throughout the transaction process. I really take the time to get to know them, and come up with a plan based on their specific circumstances,” Nina explains. “Since I chose not to have a team, my approach to working with clients is extremely personal, which has been crucial to my ability to provide high quality service to each of them.” Nina’s hands-on style leads to a high rate of client satisfaction, a big reason why she gets nearly 85% of her business through referrals from happy clients.

Over the course of her career, Nina has spent the bulk of her time working with families in search of residential housing, and has developed the patience necessary to provide consistently phenomenal service. She allows those families to take the time they need to find the ideal fit — a place they can truly call home. “I don’t short sell my clients. It’s not worth settling for something that could cause problems down the road,” Nina says. “I don’t mind giving them time and space to find





something that thoroughly satisfies their needs, and it's best for everyone involved if I can make that happen." By really getting to know her clients, Nina is able to provide an exceptional level of service and guide them towards making the decision that will most directly benefit their families.

Communication is a vital part of any good REALTOR'S® arsenal, and Nina is no exception. "I really try to be straightforward with people, whether it's coordinating with other agents or helping clients find a home that truly suits them," she says. Nina's direct nature sets her apart from other REALTORS.® She tells clients what they need to hear rather than what they want to hear, and keeps their best interests in mind at every juncture in an effort to build bonds that last long past the closing table. "I love building relationships with my clients and the other agents in my community. It's one of my favorite aspects of my job."

On top of the accolades that Nina began earning early on, she is ABR and CRS certified, and is incredibly knowledgeable in many areas of real estate. A longtime





resident of Bergen County, she is dialed in to the fabric of her locale, making her eminently capable of helping newcomers navigate the local real estate landscape. In general, she is big on educating homebuyers about the process as they make their way through it, and her expertise makes her a valuable asset for anyone looking to buy or sell a home.

“I LOVE BUILDING RELATIONSHIPS WITH MY CLIENTS AND THE OTHER AGENTS IN MY COMMUNITY. IT’S ONE OF MY FAVORITE ASPECTS OF MY JOB.”

In keeping with her focus on her local community, Nina is involved with a number of charity organizations in the area, and sponsors and donates to local school events and sports teams as well. In her free time, she loves cooking and spending time with her family.

For the foreseeable future, Nina is looking forward to growing her business responsibly, attracting clients to the place she calls home and continuing providing her signature brand of quality, personalized service to as many clients as time will allow. If you’re looking for a REALTOR® in New Jersey who works hard while always keeping her clients’ best interests at heart, look no further than Nina Eizikovitz!



*Nina* EIZIKOVITZ

LINKS RESIDENTIAL BROKERED BY EXP | BERGEN COUNTY, NEW JERSEY

NINA@LINKSNJ.COM | CELL 201.280.5025 | OFFICE 1.866.201.6210