



Donna Wheeler, with Keller, is a seasoned agent boasting almost 30 years of experience in real estate. Before becoming a REALTOR®, she developed a strong grounding in finance and customer service through a variety of occupations. But then, she met her former husband, a real estate broker with his own company in San Francisco.

After speaking to him about real estate, she wanted to try her hand, and earned her license back in 1992.

Now, with a focus on the Northwest suburbs of Minneapolis, Donna primarily deals with single family properties, condos and townhomes. As for clients, she works mostly with first-time homebuyers and seniors downsizing or moving to retirement homes. At a rate of 85% referral business, it's clear that she has all the skills necessary to guide such clients, who are usually either unfamiliar with the process or reluctant to leave their longtime homes.

Donna is distinguished in the field by her extensive experience. She has mastered the prevention of issues before they can even come up, thus streamlining the process for her clients. She is also proud of her ability to create a calm and productive space. "I'm good at letting people know that I will take care of them, and they can call me if they're upset or scared about something." These qualities are what have garnered Donna Keller Williams' Culture Award, which is given to agents who exemplify the company's emphasis on community and beneficial relationships over competition among REALTORS®. She has also been named "Super Real Estate Agent," a title given to the top 5% of REALTORS® by Mpls.St.Paul Magazine two years in a row.

When asked about the personal values that guide her

"I'm good at letting people know that I will take care of them, and they can call me if they're upset or scared about something."

work, Donna stresses the importance of "being responsible for your own choices, and being honest — especially with yourself — about the choices that you make in life." She highly values integrity, and is always honest and forthcoming with her clients whenever difficult situations arise. The other mantra Donna strives to live by, extracted from a piece of advice she received early in her career, is to simply "show up." All the rest comes after, she says, but the critical thing is to be there, to be present and ready to take on whatever needs doing. She has clearly made a successful career with this philosophy to center her service.

Outside of work, Donna enjoys bowling, and was active in a women's league before the pandemic. She loves traveling, reading, and watching films, but primarily strives to spend her free time engaged in the community. She is a member of the MetroNorth Chamber of Commerce, where she serves on the event planning committee for the Chamber's group Working with Women. Since 2015, she has also been chair of a subcommittee that takes care of the Chamber's nonprofit activities, as well.

The element of her work Donna enjoys most is the flexibility. "I make my own schedule," she says. "I'm my own boss." She has certainly earned this mindset with so many years under her belt, and now the time has come for her to begin the process of preparing to retire. But she explains, "Part of me says to stay on that train until it gets off the track." For the future, then, Donna plans to simply continue enjoying her work and providing her inspiring service until she feels ready to call it a day.

Donna Wheeler

KW Classic Realty | Minneapolis, Minnesota

763.234.9938 | donnawheeler@kw.com