



Sometimes finding the right REALTOR® takes a little faith — something Cindy Fiene-Curfs has an abundance of. Along with her commitment to serving her community, her faith drives her to make meaningful connections with clients that last long after the paperwork has been signed and the keys exchanged. Cindy offers her clients service with a purpose.

This purpose started when Cindy, a single mother of four children ages 15 to 29, got started in real estate to provide for her family. Now, it has evolved into something much bigger than a paycheck. She explains, “It has grown more into a mission to set an example for my children of how to rise, how to thrive, and how to be a blessing to others.”

Serving the counties of DuPage, Will, and Kendall in northeastern Illinois, Cindy is particularly proud of her certifications with a special focus on veterans and seniors. As Cindy says, she supports “the heroes, the homeless, and the hurting” through her real estate business. She is the Vice President of Veterans Outreach of Illinois, whose mission is to provide tiny home communities for homeless veterans in the area. She is also a supporting REALTOR® for the Veterans Advocacy Benefits Association, as well as the founder of BPEERS (Business Professionals Educating, Encouraging, Referring and Supporting).

A licensed agent since 2015, Cindy found that her life before real estate built the foundation for her success today. After earning degrees in math and business, she gained extensive retail experience, and owned and operated her own shoe store for six years. While her retail experience taught her the importance of customer and employee relations, she also gained invaluable experience working with seniors at an assisted living home. It was there that she learned to love and appreciate seniors, inspiring her current real estate specialty in this area. Cindy, an expert in residential transactions, is known for her outstanding work not only with seniors, who are often downsizing, but also with veterans and first-time homebuyers. “I am

also a certified eXpress Offers Agent, giving me access to an entire marketplace of i-buyers which helps me better serve sellers who prefer or need a quick and/or cash offer.” Additionally, eXp entrusts Cindy to be a certified mentor to new agents to eXp Realty.

“I think that everything happens for a reason,” Cindy says. “All the paths I took throughout my life have given me the ability to relate to each client, no matter what position they are in.” She also believes in the power of self-reflection. Core to her values is her faith. She regularly takes what is called the “love test,” based on 1 Corinthians 13. “I check if I’m reflecting God’s definition of love in everything that I’m doing,” she explains. “Am I being patient? Am I being kind? Am I not being boastful, arrogant or rude? Am I not easily angered? Do I rejoice with the truth versus evil? All the way down to, do I always protect, always trust, always hope, and always persevere? That leads me to always seek to understand, be quick to forgive, and take responsibility if I make a mistake.”

Echoing this philosophy of self-reflection, Cindy says that the best career advice she received is to try to improve by one percent every day. “And that’s in every area — to be a better mom, a better daughter, a better REALTOR®, a better friend, a better person, a better mentor. There is always room for improvement so commit to improving that one percent every day.”

For Cindy, the most enjoyable part of real estate is helping her clients achieve their goals and navigate the market. “When you get to closing, whether on the buyer or seller side, just seeing their satisfaction and peace of mind is very rewarding,” she says.

Cindy hopes to expand her team and continue to invest in the lives of those struggling in her area. “My vision is to purchase property where they can affordably rent while they are regaining control of their lives and have systems in place to help them do just that,” she says. As Cindy continues her path, she is sure to accomplish her dream to leave behind a legacy of service to others.

*Cindy Fiene-Curfs*

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