

featured agent

magazine

Katherine Uei



Real Estate Market

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Katherine Uei

Katherine Uei has been providing her real estate expertise for nearly ten years and has loved every minute of it. As a matter of fact, she plans to stay in the business for the rest of her life, continuing to gain friends while being blessed with her wonderful clients' successes.

Before starting in the industry, she prayed to the Lord for career guidance, and the answer she received was real estate. Her first closing was so impactful for both herself and her clients, and that moment really sealed the deal for her real estate career. "Helping my clients achieve their real estate goals felt amazing!" From that moment on, she knew that helping buyers and sellers was her dream.

Currently with eXp Realty LLC in Alaska, Katherine lives in the Kenai Peninsula where she is dominating the market. Closing 10-20 transactions a month, she is truly unstoppable. Anyone on the Kenai Peninsula should be

happy to hear that this is the primary geographic location she serves, though she also works in the Anchorage and Matanuska-Susitna areas as well. Katherine deals with all types of properties such as starter homes, high-end luxury view homes, land, commercial/investor properties, multi-family and more. She is an "information station" in helping both her buyers and sellers realize all of their options so they can make informed decisions. She also lists all the HUDHomestore.com homes in the Kenai Peninsula and additionally works with short sales and foreclosures to help homeowners get out of situations that aren't serving them. She explains, "I like to dabble in every corner of the industry, because what I truly care about is my clients achieving their real estate goals."

You may have seen Katherine on the Living Alaska TV show or even in Success Magazine. She steals the spotlight with her charismatic optimism, and has received dozens of awards for high production in sales. In 2021



alone, Katherine was honored with two awards at the eXp company convention, the first for most home sales and the second for most land sales within the company for the entire state. She has also spoken on the ICONversation board, where top producing eXp ICON REALTORS® are able to share what they know about the real estate industry and learn from each other. Katherine is honored to have been a Top Producing ICON REALTOR® every year that she has been with eXp Realty LLC. Katherine is a true powerhouse of energy and is always humbled by the awards she receives, however, she measures her success through hard work and happy, successful clients. That's what's most important in her career.

Clients can trust Katherine's expertise no matter what their needs may be, as she truly wants the best for them. One of the many responsibilities she does not take lightly is to check properties for quality and disclose everything she may see that is good or bad. She has

been referred to as the "boots on the ground" by buyers and she makes sure to check the entire property, even the crawlspace and attic, for any flaws or problems that might be seen.

"My clients, become my friends and know I care about them." She always likes to make sure her clients are well-informed, and offers them access to the best inspectors and all their resources, information, and databases that might be helpful during the homebuying process. In addition to guiding her clients, she values honesty and integrity. "Honesty is key and I make sure to be transparent and give my sincere opinion on all potential properties," she explains. "I am with my buyers every step of the way, negotiating and making sure they are well taken care of throughout the process."

For her sellers, she goes above and beyond, coordinating all the necessary appointments, providing answers,





“You can’t beat the beauty of Alaska!”

resources, and more. She does an exceptional job when listing properties, adding professional photography, virtual tours, drone shots, and as much information as possible to draw in buyers from all over the world. The time and dedication she puts into her listings shows, and she is with her sellers negotiating and advising, from start to closing, every step of the way.

Katherine takes part in her community by participating in fundraisers and helping other good causes where needed. “I’ve also always appreciated the camaraderie between all the REALTORS® and eXp as a company.” She has found that with eXp’s collaboration, unlimited educational opportunities and company benefits, the career opportunities are limitless.

Katherine is on a continuous path of growth as a REALTOR®, building her business while gaining additional knowledge daily. Katherine is blessed through helping others. She enjoys evangelism and ministering in the local prison, being a light in a dark place through God’s word. She greatly cherishes being both a wife to her husband, Jeremy, and a mother to her grown children, Joshua and Vanessa.

When she isn’t working with clients and closing deals, Katherine enjoys spending time with family and friends, going on adventures such as kayaking, shooting, fishing, hiking, camping and exploring all that the gorgeous state of Alaska has to offer. “You can’t beat the beauty of Alaska!”

Katherine Uei

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