

featured agent

magazine



KEEFE
WILKE

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For a long time, Keefe Wilke had fostered a growing interest in real estate, recognizing the value that a working knowledge of the industry could have on his life. As a veteran and first responder, Keefe has a great deal of life experience under his belt, and applies many of the lessons he's learned in his real estate career. He knows that who you choose as your real estate agent is incredibly important, and will have a huge impact on the outcome of your transaction, and carries that knowledge with him throughout his work. Keefe's core values make him an excellent guide through what can often be a complex and difficult process, and his hard work has earned him a spot as an elite REALTOR® in Texas.

First and foremost, Keefe's priorities lie with his clients, and he does everything he can to make sure they find success in their transaction. By deftly guiding them through the complexities of the process, he is able to offer real value to everyone who reaches out to him for

assistance. "I treat every single client who comes to me equally and fairly. They all get the same standard of service — it's just who I am," Keefe says. "I love being an anchor for my clients and helping them navigate through the challenges of the transaction. Seeing the joy and celebration at the closing table feels really satisfying." Keefe always puts his clients first, and everything he does is meant to serve their best interests. This approach has led to him building mutually beneficial relationships with a great many of his clients.

As a veteran and firefighter, Keefe is heavily involved with his community, and works a lot with fellow veterans and first responders. He takes pride in his ability to connect with his clients on a deeper level, and places a high emphasis on exhibiting his core values through every transaction. "Honesty and integrity are the two most important guiding principles that I strive to abide by," Keefe says. "As long as I can maintain those two things





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with all of my clients, I’m happy with my performance, and I think they appreciate it, too. My clients tend to stick with me after their first transaction, and that’s something that has really enhanced my career.” Keefe’s ability to make his clients feel safe and comfortable makes him a REALTOR® anyone would be fortunate to have on their side. For these reasons and more, he receives the majority of his business from repeat and referral clients, and has built an impressive following in Texas.

Keefe currently resides in Austin, and while his focus is in Central Texas, he’s helped clients from Dallas to San Antonio. He specializes in single-family residential

properties, but does some land sales too. He’s found success in many areas and received a number of accolades for his work in real estate, but is particularly fond of his C2EX designation, as it highlights his commitment to his community and the integrity with which he carries himself day in and day out. He keeps in mind what Bruce Lee once said: “Be like water.” Keefe’s ability to adapt to the ever-changing world of real estate and beyond has allowed him to succeed no matter the circumstances.

In his free time, Keefe loves spending time with his wife and their dogs. They travel together and routinely go to Vegas, and they enjoy relaxing together as well. He is heavily involved with the veterans and first responders



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in his community, and additionally has been involved with local holiday parades and Habitat for Humanity home build projects in the past.

In the near future, Keefe is looking forward to getting his Broker’s license and establishing a brokerage that serves as a gateway for veterans and first responders to break into the industry.

His plan to serve as mentor and model to veterans and first responders will help them transition into careers

that will be of dual benefit — to them professionally and to the community. In fact, Keefe’s philosophy is that everyone should learn more about real estate so they can be their own advocates. “Real estate is one of those things that becomes a part of everyone’s life at some point,” Keefe says. “I want to make sure as many people as possible have the opportunity to use that to their advantage.” Keefe combines a forward-thinking and integrated approach to real estate. His approach is as good for his business as it is for building his community, which shows his great dedication to both.

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