featuredagent

GEVORG SHAHBAZYAN



Gevorg Shahbazyan immigrated to the United States with his family when he was just 14 years old. As new Americans, his family was taken advantage of and lied to by landlords. As a result, Gevorg made a promise to himself that he would study real estate law and use his experience to educate and help others who need it, like his family did when he was younger.

Once he was old enough, he earned his real estate license and began practice as a REALTOR.[®] He got his Master's Degree from Florida International University in Global Affairs, and he now travels the globe to meet with investors and clients, and bring their business back to Miami. He says, "My background knowledge combined with my language capabilities allow me to conduct business globally. Even so, Miami will always be my home."

Gevorg has found plenty of success in the real estate industry. He is the CEO and founder of The Starlife Group, a real estate development and investment company, and is also a broker associate for the One Way Realty Group.

At this point in his career, nearly all of Gevorg's business comes from referrals. He currently focuses on properties in South Florida, but is dedicated to his clients and will go wherever they need him to be. He and his team work with residential, commercial, and investment properties and specialize in new construction and new development projects. "I take pride in matching every buyer with the perfect project, while helping them to make smart financial decisions and come out on top," he explains.

His practice is guided by professionalism, integrity, and open communication. "My team works by one principle:

if we promise something, we will deliver it," Gevorg says. His team often forges lasting relationships with their clients, and builds trust with a foundation of combined knowledge, confidence and commitment to conduct their business in a professional manner.

Gevorg has a strong passion for people and for the real estate industry as a whole. He says, "However much I love the opportunity to see beautiful and unique homes, nothing will be as meaningful to me as the relationships I've made in this line of work." He is with his clients through every step of the transaction, and offers as much assistance and support as possible. He says, "One of my greatest values is integrity, even when nobody is watching me. I aspire to provide transparent real estate services and be an agent that my clients can trust."

Other than homes, Gevorg's interests include boxing, chess, classic cars, and watches. He also enjoys spending his time volunteering and hosting donation drives. He's part of Hrant's Ark Foundation, where he makes donations to help find homes for stray cats and dogs. He also donates to charities for hurricane relief in Miami and the Caribbean Islands. On top of that, he is organizing a program where school children can intern with his company to learn the ins and outs of being a real estate agent. He is also organizing an event to provide opportunities for mentorship for young professionals interested in learning more about real estate development, and ultimately receiving job opportunities upon successful completion of the program.

Gevorg is hoping that fostering passion and ethical business practices in the new generation will help move the real estate industry in the right direction. Above all else, he wants to leave a positive impact on the world of realty, both at the local and international levels. If you're looking for an experienced and motivated REALTOR[®] with a strong work ethic, look no further than Gevorg Shahbazyan!

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