

featured agent

magazine

Lidia
Adamska



Lidia Adamska



The path that Lidia Adamska took toward her career in real estate was far from typical. Originally from Poland, Lidia came to Ontario, Canada with her husband in 1989. She worked in a number of industries as she studied and developed her skills, including working in a Quality Engineering Lab for a major automotive manufacturer, before she began to feel a pull toward real estate.

“The love for homes and helping people in general was a driving force in the decision to leave my corporate job and start a new adventure.” Lidia met with Delio Oliviera, the Broker of Record from RE/MAX Real Estate Centre Inc. Brokerage, and decided to dive in. “I have been there ever since. And let me tell you, I never looked back. Real estate is my passion and building relationships is a huge part of that passion.”

As she works with home sales and purchases in the Waterloo, Wellington, Brant and Hamilton areas, there is no shortage of potential clients in need of Lidia’s skillful services. “There are four major universities and plenty

of job opportunities in our communities.” Fortunately, Lidia’s background makes her uniquely qualified to aid the many people looking for a home in Ontario. “My experience working in an Engineering Lab allowed me to become familiar with blueprints. This helped me to quickly grasp the concepts of the drawing part of the pre-construction process with my builder, Activa. I love guiding clients with the different designs and models that they can choose from in building their new home.”

That’s not all that sets Lidia apart. Her compassionate and individualized approach is remarkable as well. “Every house and every client is different and has their own story,” she explains. “I try to find the best possible home for their needs, no matter how long it takes.” Lidia is the type of agent clients can really count on, throughout the buying and selling process and even beyond. “My service never ends. I always say that my clients are with me for life. They can call me anytime.”

“The business is about relationships. My motto has always



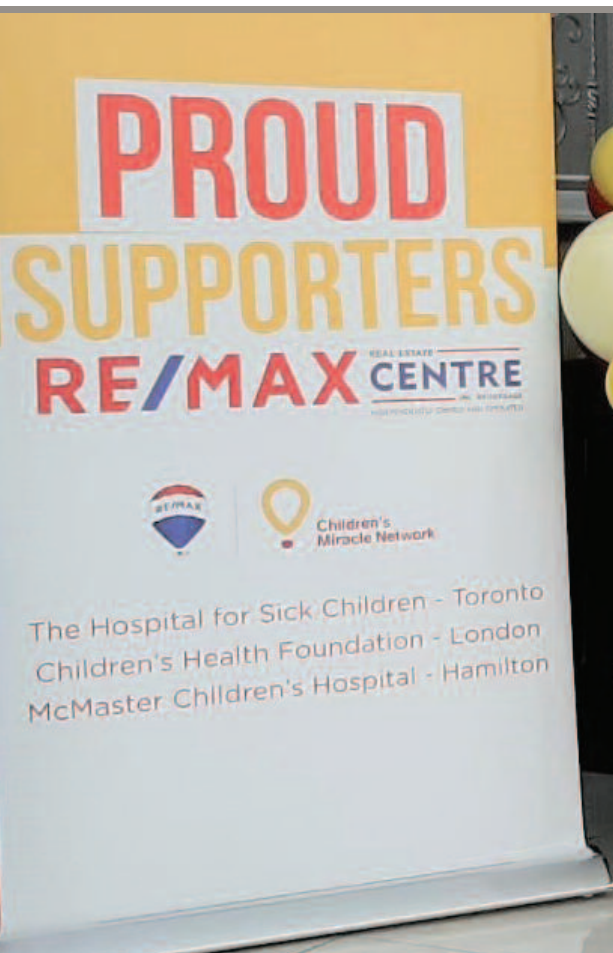
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been ‘I will do the best job I possibly can to help you with your real estate needs.’ My clients will always remember me when it’s time for a change, they need help, or someone asks for a recommendation.” Clients feel a genuine connection to Lidia and know she can be trusted not only with their own needs, but the needs of those they care about. An impressive 98% of her business comes from repeat and referral clients.

“It might take a while before you find your niche, but when you do and you are passionate about it, there is nothing stopping you from achieving satisfaction and happiness in your career.” Perhaps some of Lidia’s success is a result of her genuine love for the job. “Helping people with one of the biggest assets in their lives is challenging at times, but extremely rewarding when done right. I enjoy taking the time to get to know my

clients. Walking through a house that you know is for them and seeing those smiles when they get the keys are some of the most enjoyable moments in the entire process.”

Lidia’s gift for real estate is clear. She has received several awards for her superior work. However, the awards she is most proud of are those she received from the Children’s Miracle Network. “It has been my passion and every time I get paid, a portion of my commission goes to the Children’s Miracle Network,” she shares. “I am so happy to help as many children as possible in their difficult journey. Every year we drive there to celebrate, meet the children, and listen to their stories. I am happy to be a Miracle Agent and contribute to this wonderful cause.” Lidia also volunteers for Housing Support Services as a translator. As an immigrant herself, she is acutely aware of the difficulties that



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language barriers can create and is dedicated to helping smooth the way for others.

In her personal life, Lidia loves spending time with her puppy Trika, and seeing the world — not just by traveling with loved ones, but also by exploring thought-provoking novels.



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RE/MAX Real Estate Centre Inc. Brokerage | Cambridge, Ontario

519.241.6065 | adamska.lidia@gmail.com

www.CallLidia.com